

I'm Raad Tannous.

I understand business because I've built it.

An economics graduate, banking professional and entrepreneur bringing practical commercial experience, analytical thinking and curiosity to the next stage of my career.

\$450k+

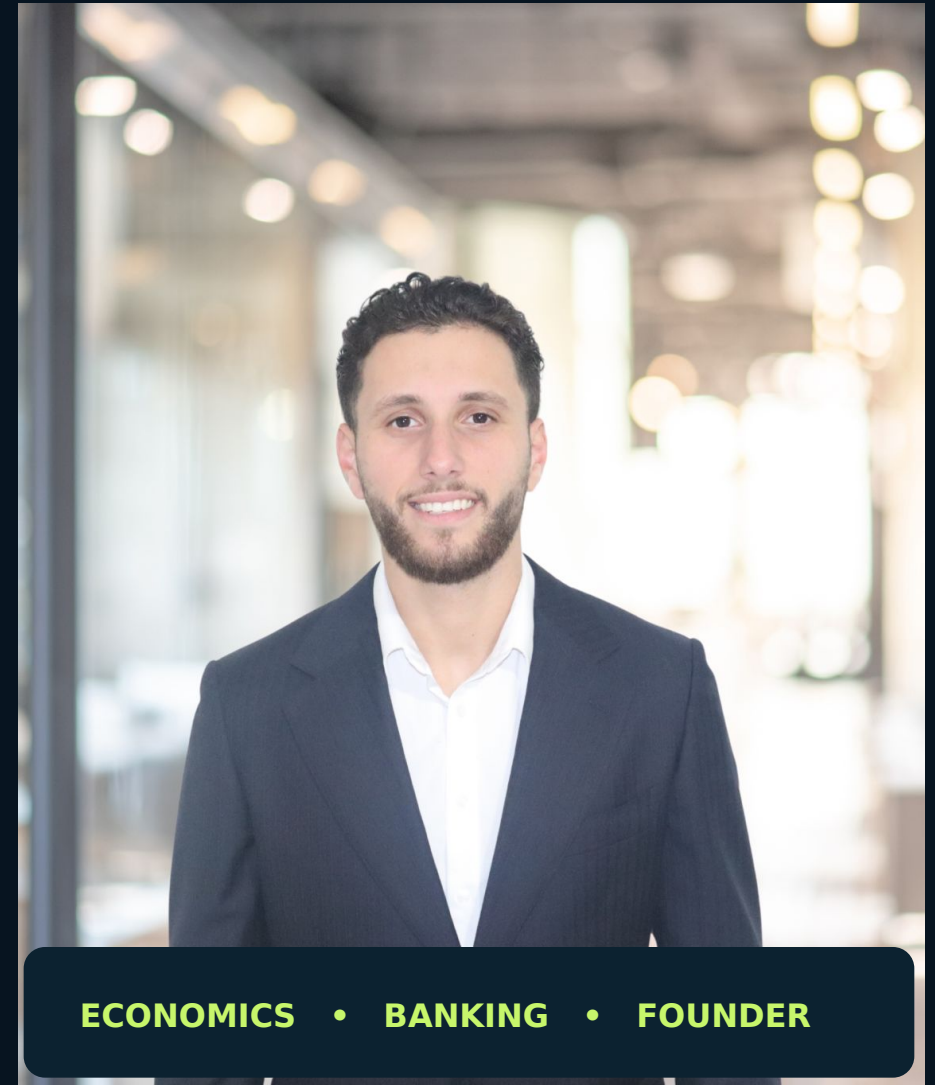
BUSINESS SALES

49%

REVENUE GROWTH

2+ yrs

FINANCIAL SERVICES



ECONOMICS • BANKING • FOUNDER

My journey so far.

Four experiences. One commercial lens.

My path into investing has been shaped by economics, banking, business ownership and making real commercial decisions.

01

Economics

Bachelor of Business
(Economics), Distinction
Average.

ANALYTICAL THINKING

02

Banking

Commonwealth Bank:
financial analysis, risk and
affordability.

FINANCIAL DISCIPLINE

03

Business ownership

Built two service businesses:
pricing, tenders, margins,
cash flow and growth.

COMMERCIAL EXECUTION

04

What comes next

Applied Finance at UNSW, and
a career direction across
finance, deals and strategy.

NEW OPPORTUNITIES

My business results.

\$174k

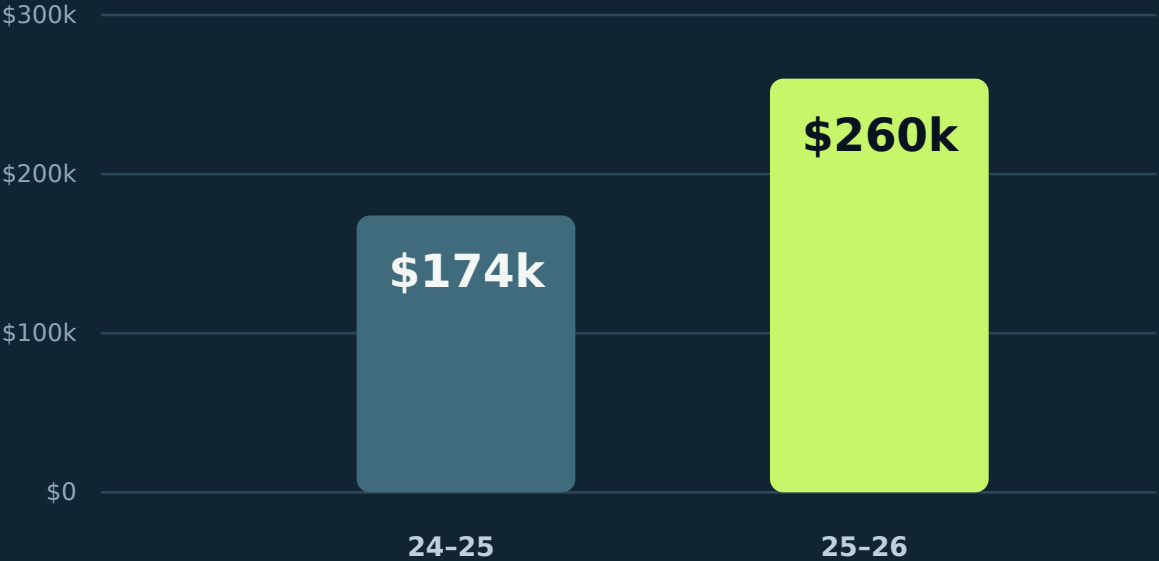
→

\$260k

YEAR 1 TO YEAR 2

+49%

BUSINESS REVENUE24-25 VS 25-26



COMMERCIAL LEVERS

- 2-3x

Higher-margin client segments identified
- 30 → 45

Supplier payment terms negotiated (days)
- 10-15%

Higher margins currently tracking

Rouse Hill Town Centre

Stage 2. Delivery in the real world.

SELECTED PROJECT EXPERIENCE



FEATURED PROJECT

SPECIALIST CAULKING PACKAGE

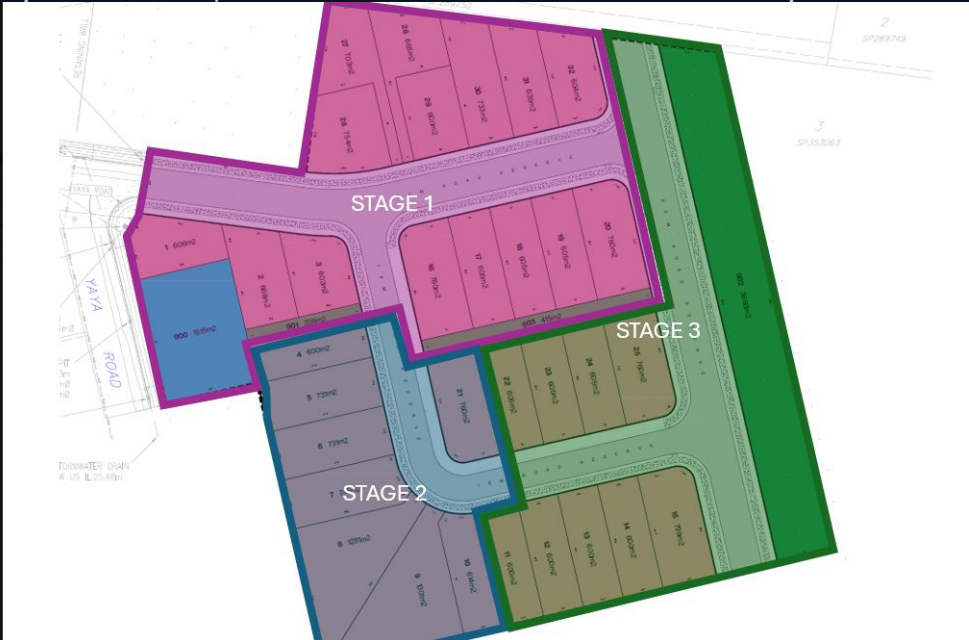
Delivery within a major retail development environment, building commercial credibility through hands-on execution and accountability.

ADCO / GPT GROUP

Agnes Water.

My personal property development JV.

I assessed the commercial viability of a proposed 40-lot subdivision in Queensland, including feasibility, funding requirements, downside scenarios and the capital at risk.



40

PROPOSED LOTS

\$17.25m

GROSS SALES

\$11.18m

TOTAL COSTS

\$3.97m

INDICATIVE PROFIT

Feasibility estimates only, not realised investment results.

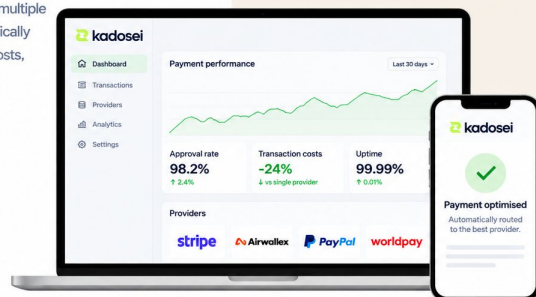
Kadosei.

A startup I am putting the spotlight on.



Smarter payments for eCommerce businesses.

Kadosei is a fintech platform that connects merchants to multiple payment providers through a single integration, automatically routing each transaction to the best provider for lower costs, higher approval rates and greater resilience.



Lower costs

Automatically routes transactions to the most cost-effective provider.



Higher approval rates

Improves transaction success and reduces declines.



Greater resilience

Access to multiple providers with automatic failover.

WHY THIS STARTUP STANDS OUT

01

LARGE MARKET

Digital commerce creates demand for smarter payments.

02

CLEAR VALUE

Lower costs, better approval rates and resilience.

03

FOUNDER

Experience across operating and growing businesses.

I've built businesses.

Now I'm looking for what's next.

I would welcome the opportunity to bring commercial experience, curiosity and an entrepreneurial perspective to a new challenge across business, finance and strategy.

01

OPPORTUNITIES

Roles in which I can learn, contribute and grow.

02

INTRODUCTIONS

Connections to investors, advisers, founders and teams.

03

CONVERSATIONS

Perspective, advice and ideas from experienced people.

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BASED IN

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